

Robert D. Naser

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Commercial Real Estate

Brokerage ▪ Property Management ▪ Real Estate Consulting

15 years of experience in all aspects of the Commercial Real Estate

- ~ Proven management ability
- ~ Seasoned skill set
- ~ Excellent leadership capabilities
- ~ Strong communication skills

Core Competencies

- Brokerage
- Property Management
- Property Development
- Financing
- Strategic Planning
- Negotiations
- Forecasting
- Tax Analysis
- Construction Management

Professional Experience

Manager, Garnett Properties LLC

1998 – Present

Actively managed all aspects of a multi-faceted real estate holding company and its affiliates. Directed daily operations, managed cash, managed portfolio financing, managed liability and casualty insurance, negotiated leases, responsible for all sale and acquisition transactions, directed facility management and staff, coordinated construction and development projects and responsible for annual disclosures and reporting.

Property Manager, REN Realty

1996 – 1998

Managed property, facilities and lease agreements for a varied mix of retail and office tenants, including Bridgestone/Firestone, Fleet Bank, Sovereign Bank, David's Bridal (a division of May Department Stores), Daddy's Junky Music Stores, Woodworker's Warehouse and Mattress Giant. Responsible for collection of rent, reconciliation of CAM and real estate taxes, tracking lease milestone dates and accounts payable functions.

Consultant, The Segal Company

1986 – 1996

Developed multiple skill sets in diverse rolls for this national consulting company. Honed financial and computer modeling skills as an actuarial assistant, enhance interpersonal and negotiating skills as a client consultant and achieved noted recognition by company executives for marketing and sales performance.

Education and Credentials

Education

Master of Business Administration (MBA) ▪ Northeastern University, Boston, Massachusetts
Bachelor of Science, Mathematics (BS) ▪ University of New Hampshire, Durham, New Hampshire

Professional Licensure and Commissions

Massachusetts Real Estate Broker, License #9031867
Rhode Island Real Estate Broker, License #B16462
Massachusetts Construction Supervisor, License #CS074828
Notary Public, Commission Expires March 12, 2015

Boards, Committees and Appointments

Town of Dedham, Building Planning and Construction Committee, Chairman (2003 – present)
Town of Dedham, School Building and Rehabilitation Committee, Member (2004 – 2010)
Town of Dedham, Responsible Contractor Bylaw Committee, Member (2003)
Town of Dedham, Town Meeting Member (2002 – 2003)
Dedham Food Pantry Charitable Trust, Trustee, Past President and Treasurer